

## UNLOCK THE POWER OF CONVERSATION

MEET JABRA BIZ® SERIES

#### FOR THOSE WITH A HIGH VOLUME OF REPETITIVE TASKS

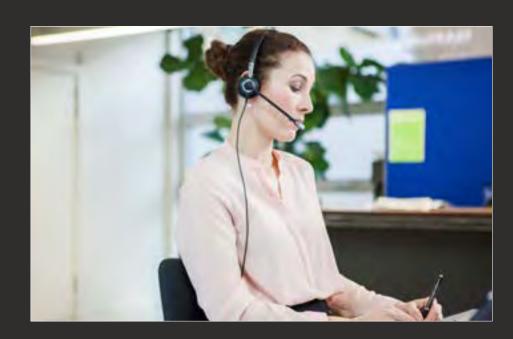
When it comes to dealing with a high call volume, efficiency is key.

Our Jabra BIZ series works as hard as you do - no matter how many calls you take.

Meet our intelligent sound solutions and start Unlocking The Power of Conversation.

Empowering employees with the right headset technology for their needs can significantly boost their productivity, improve customer relations and drive efficiency.

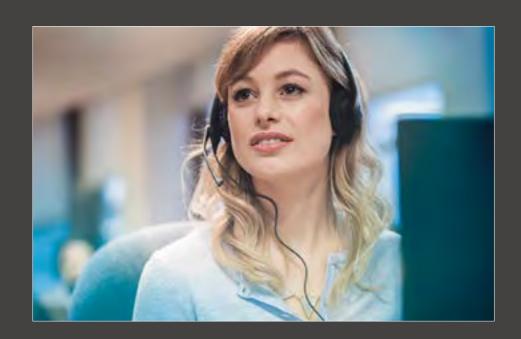
In Q4 2015, we conducted extensive proprietary research, in which we spoke to 3000 end users. We examined how the most productive companies and people in different call-centric businesses work. Our aim was to find out how to best support them in better serving their customers.



### LET'S TALK ABOUT HEADSETS

Great conversations make happy people, on both ends of the call. Headsets offer employees a more comfortable and productive way of communicating with customers. The wrong headset can cause anything from losing a customer to health problems for the user.

Jabra offers a range of headsets to support different ways of working, so we can ensure the right fit for any team.

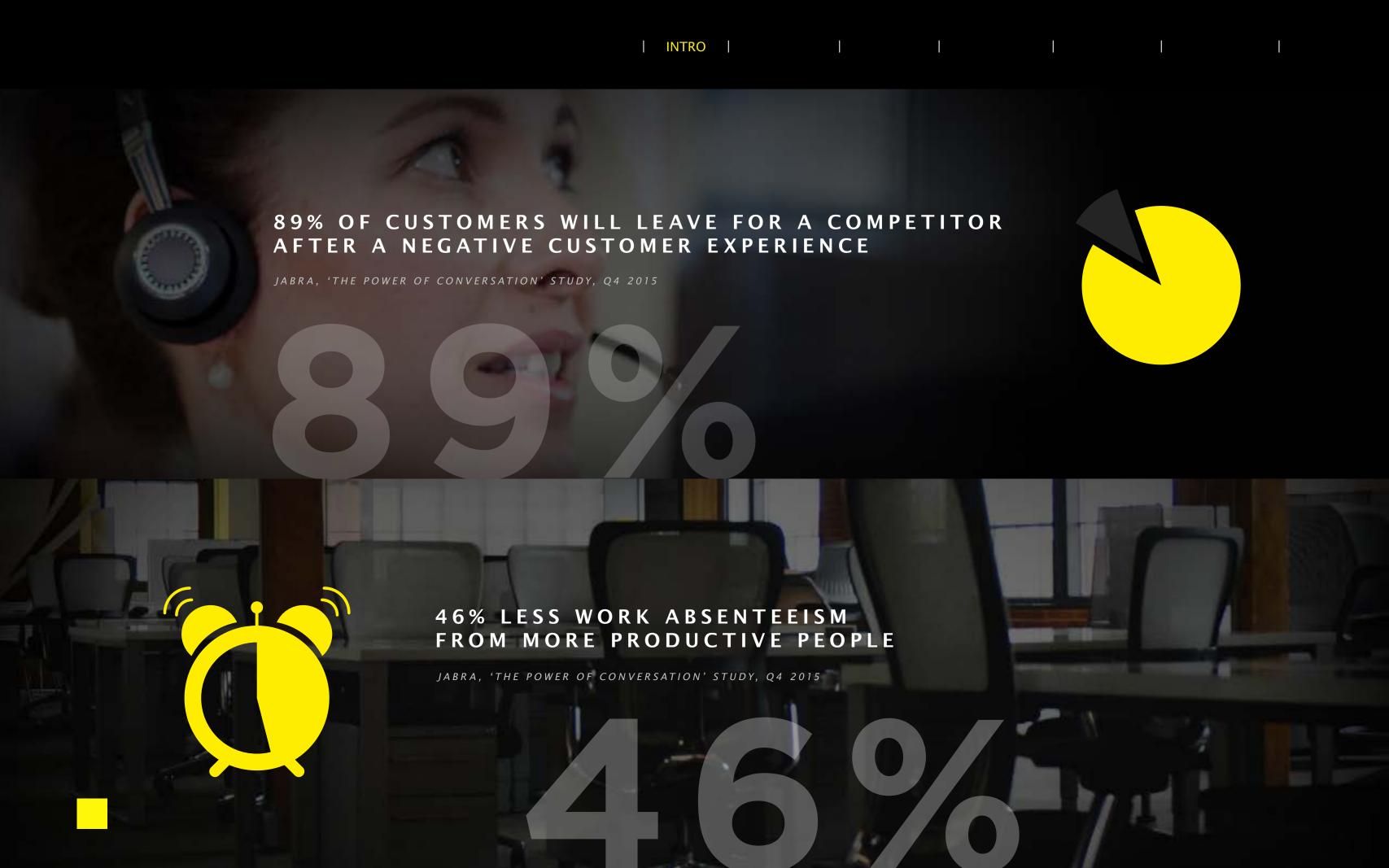


### ALWAYS READY TO TALK

We believe that technology should adapt to people, not the other way around.

It's because of this that we often offer free on-site trials so businesses can discover which solution fits their needs. Please contact your regional sales team for specific details.





## COMMON BARRIERS TO PRODUCTIVITY

A desk phone or poor quality headset can be the worst enemy of productivity and developing real connections with customers. Take down the barriers to conversation and free the best people from easily avoidable but common problems:



Uncomfortable headsets, leading to headaches, ear pain and absenteeism



Back, neck or shoulder pain from holding a phone handset for long calls



Staff having difficulty hearing customers



LOYALTY

Customers having difficulty hearing staff



AFTERCARE



Lack of support after sale completes



84% OF CUSTOMERS WILL ABANDON A BRAND AFTER 1 BAD EXPERIENCE

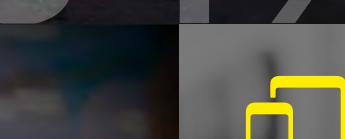
OVUM AND LOGMEIN REPORT, Q2 2015



73% OF DECISION MAKERS IN CALL CENTRIC ENVIRONMENTS STATE AN INCREASE IN THE COMPLEXITY OF CUSTOMER INTERACTION

ICMI, 2015





40% INCREASE IN THE LENGTH OF CUSTOMER PHONE CALLS BY 2020

BRITISH TELECOM, 'SUPER AGENT 2020', Q4 2014

74% OF CUSTOMERS USE AT LEAST 3 DIFFERENT MEDIA WHEN INTERACTING WITH A BRAND

JABRA'S 'THE POWER OF CONVERSATION' STUDY, Q4 2015



#### BEST FIT

No matter the model, the benefits of our products are:

- · Crystal clear sound
- · Noise canceling technology
- · Easy installation

Enjoy more comfort, more versatility and more clarity, no matter what model you use.

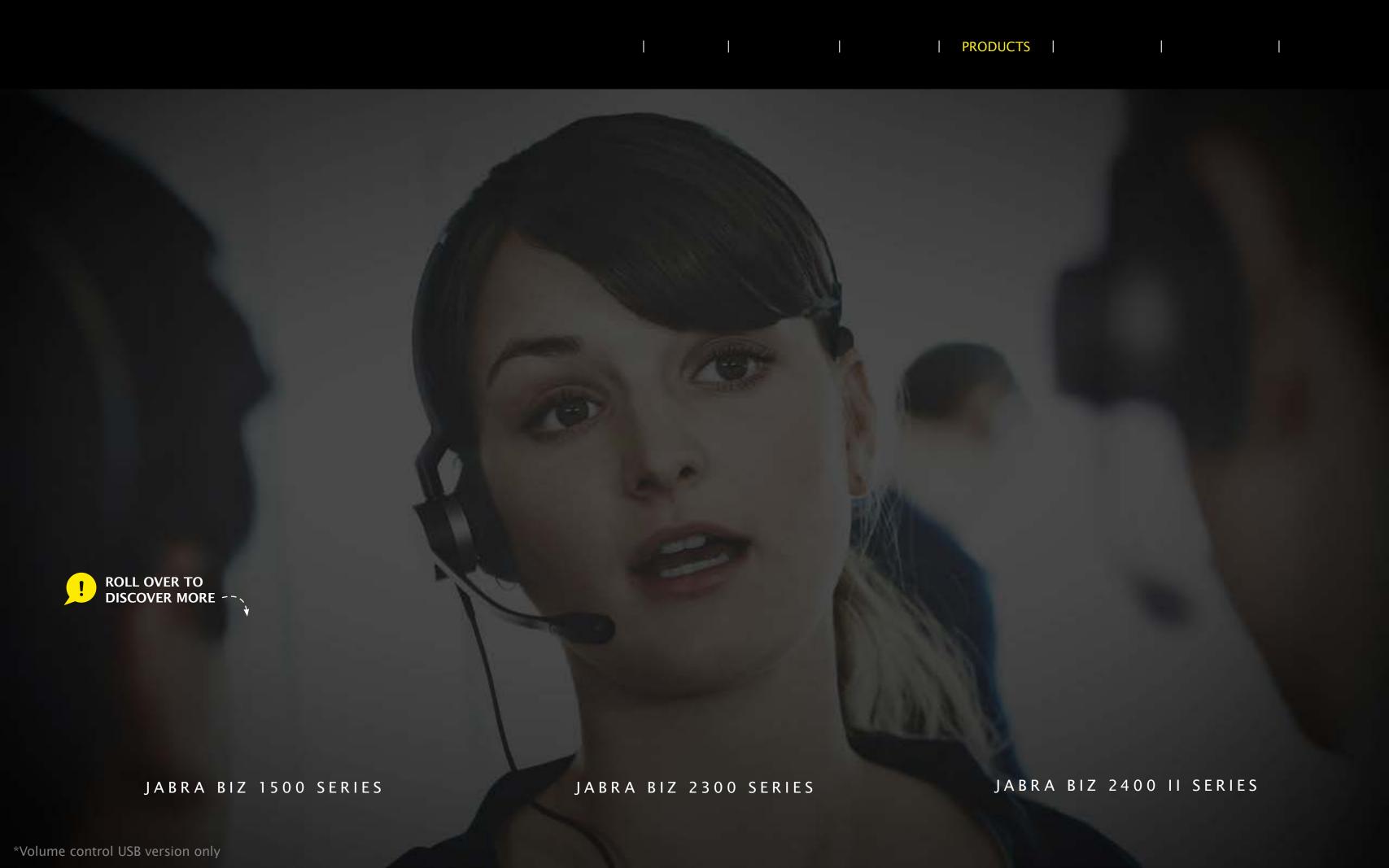
We know that users in all working environments struggle with the issues like noise, discomfort and interruptions. Discover how the top pain points faced by phone and headset users are resolved with our innovative headsets.

Make teams of all sizes more efficient with a call solution from Jabra.

## JABRA BIZ 2300 PERFECT FOR CALL AND CONTACT CENTERS

## JABRA BIZ 2400 II PERFECT FOR CIVIL SERVANTS, IT AND HR SUPPORT

CHOOSE



#### | COMPARE |

## COMPARE JABRA PRODUCTS

Use this chart to discover the differences between products and find the perfect solution for any business need.

## CORDED SOLUTIONS

Work Space	At office desk	<b>~</b>	<b>~</b>	~
Connectivity	Desk phone	<b>~</b>	<b>✓</b>	✓
	Softphone	✓	<b>~</b>	✓
Sound	Breath resistant mic	<b>✓</b>	~	
	QD - Wide band up tp 4.5khz	✓	<b>✓</b>	✓
	QD - Wide band up tp 6.8khz	✓		
	USB - Wide band up tp 6.8khz *	✓	<b>~</b>	<b>~</b>
	Ear cushions	Leatherette	Foam	Foam
	Ear cushions Flexible spin boom arm	Leatherette 360°	Foam 360°	Foam 270°
Comfort/ Wearing Style	Flexible spin boom arm	360°		
	Flexible spin boom arm Headband padding	360° ✓	360°	270°
	Flexible spin boom arm  Headband padding  Headband	360°	360°	270°
	Flexible spin boom arm  Headband padding  Headband  Ear hook (mono only)	360°  ✓  ✓	360°	270°

<sup>\*</sup> Includes Hi-Fi stereo sound

# WE CREATE HEADSETS FOR PEOPLE WHO TALK FOR A LIVING

Our research has revealed the top pain points for users.

Check out the interactive features to see how our intelligent solutions can directly resolve these problems:

- 1. Noise level
- 2. Interruptions from colleagues
- 3. Health issues (aches and pains)



ROLL OVER NUMBERS 1 - 7
TO VIEW THE BENEFITS



GET IN TOUCH